

#### making sense of converging markets

# Join FCS. Secure your future!

#### network

with like-minded industry colleagues. Build relationships, share intelligence and develop your understanding of where business is going.

## challenge

the status-quo of Openreach service delivery. And challenge the one-sizefits-all assumptions of regulators and policy-makers.

#### defend

equivalence of access to network services, equivalence of competition for radio spectrum and equivalence of influence for the business-to-business specialist provider.

## adapt

your business and its products to the rapidly-changing commercial environment by plugging in to FCS's unparalleled network of industry best practice.

### compete

on a level playing field by adding your voice to FCS's powerful lobbying activities in favour of choice, competition and open and transparent markets.

## join

the fight to develop the industry to the benefit of all players – businesses, consumers and professional comms providers. Join the Federation of Communication Services today!

#### FCS: the voice of the converged communications market



FCS has an unparalleled breadth of intelligence and experience to draw on as our markets converge and grow. And an enviable reputation with Ofcom, for whom FCS has been the voice of the competitive communications market since its inception.

#### In support of our members FCS addresses:

- Regulation aimed at securing a fair competitive trading environment
- Consumer needs and industry self-regulation
- Technical matters affecting the industry
- Environmental and corporate social responsibility

#### As an FCS member, you enjoy:

- Powerful networking opportunities at information-rich meetings and specialist industry conferences.
- Influential and effective lobbying.
- Unique opportunities to participate in specialist groups and develop policy positions and responses on behalf of the industry.
- Top Class Training and improving your business through accreditation and self-regulation schemes.

- CISAS Alternative Dispute Resolution (ADR)
  Scheme now free of charge to all FCS
  members-a saving of at least £100 a year.
- Informed specialist advice as and when you need it from the FCS Legal Helpline.
- Ofcom-approved Consumer & Sales and Marketing Codes of Practice templates for compliance in the fixed service provider market.
- Access to the industry codes, standards and best practice guidelines which are regularly specified by public-sector buyers.
- Essential news and immediate access to information that affects your business with daily news briefings, regular industry briefings and frequent sector-specific briefings.

